

## 30 DAY PRICE PROTECTION

You are guaranteed the lowest price from Tom Lee Music. If you find an identical product in stock and advertised at a lower price by a local authorized dealer, please let us know and we will beat that purchase or rental price by 25% of the difference. (Please see in-store for details.)

## Guaranteed Buy-Back Program

Purchase any instrument at our Best Outright Purchase Price and you have the option of returning the instrument anytime after 3 months for a full refund minus what you would have paid renting monthly.

## School Year Rentals

Rentals commencing in June of the previous school year shall qualify for a "1st Summer Free" discounted rate. Our School Year Rental rate covers the school year from September 1, 2021 through June 30, 2022 and is paid in advance at the time of rental. Your rental can be returned anytime without penalty and the unused portion of the rental will be refunded based on the monthly rental rates shown in this brochure.

## 100%<sup>†</sup> 100% of Rent Applies To Purchase

100% of Your Rental Payment applies to the purchase of the instrument you are renting. A 20% Early Bonus Discount of your outstanding balance is available if you purchase the instrument within 24 months and are renting on the Monthly Rent-To-Own Program. (Bonus Discount is not applicable for School Year Rent-to-Own Program)

## Monthly Rentals / Exchanges

Rent is payable 2 months in advance, then monthly pre-authorized payments either by cheque or credit card is collected. Your rental instrument may be exchanged for another instrument of equal or greater value within 12 months of your rental (monthly or yearly program) without loss of your Rent-To-Own credit. If after 12 months an exchange happens, Rent-To-Own credit is lost and accumulation starts over. In regards to Orchestral Strings rental only, after 12 months for each exchange, 60% rental credit may transfer from a smaller size instrument to a larger size instrument (up to 4/4). This is to allow for the frequency of a student's physical growth during the rental period where exchanges would happen frequently.

## What's the difference between New, Near New and Used?

**New:** Brand New instrument.

**Near New:** Used instrument in near new condition with minimal cosmetic wear.

**Used:** Used instrument in good condition with some cosmetic wear.

All near new and used instruments are in good playable condition and have been fully cleaned and serviced by our Band Repair Technicians.

Online rentals available:  
tomleemusic.ca/rentals  
Scan for details



## ORCHESTRAL STRINGS

INSTRUMENT (Subject to availability)	BEST OUTRIGHT PURCHASE		MONTHLY Rent-to-Own (2 months min.)		SCHOOL YEAR Rent-to-Own Sept. 2021 to June 2022		RENT-TO-OWN 100% of rental applies to buy out price <b>BONUS!</b>	
	NEW	USED	NEW	USED	NEW	USED	NEW	USED
<b>VIOLIN</b> (1/16 - 4/4)								
PREMIUM YAMAHA / Glaesel	\$599	\$425	\$32	\$28	\$256	\$220	\$839	\$595
STANDARD Fujiyama or equivalent*	\$499	\$299	\$24	\$20	\$192	\$149	\$699	\$419
<b>VIOLA</b> (12" - 16.5")								
PREMIUM YAMAHA / Glaesel	\$749	\$549	\$36	\$32	\$288	\$250	\$1049	\$769
STANDARD Fujiyama or equivalent*	\$649	\$449	\$28	\$24	\$224	\$169	\$909	\$629
<b>CELLO</b> (1/8 - 4/4)								
PREMIUM YAMAHA / Beyer	\$1719	\$1299	\$80	\$72	\$640	\$575	\$2407	\$1819
STANDARD Fujiyama or equivalent*	\$1299	\$849	\$55	\$40	\$440	\$275	\$1819	\$1189
<b>BASS</b> (1/2 - 3/4)								
STANDARD Fujiyama or equivalent*	\$2499	\$1899	\$90	\$80	\$720	\$525	\$3499	\$2659

Other instruments and brands are available for rent or purchase. Please contact retail stores for more details. All prices do not include taxes in this brochure. In case of any discrepancies in the interpretation of the above translated content in other languages, the English version prevails.

\* (or equivalent): Refers to a brand of comparable model and equal price to the line it refers to, based upon availability and subject to change at any time.



### OPEN 7 DAYS

**VANCOUVER**  
728 Granville Street  
(Canada Line-City Centre | Skytrain-Granville)  
Toll Free: 1-888-886-6533  
Tel: (604) 685-8471

**RICHMOND** (Across from Canadian Tire)  
3631 No.3 Road (Canada Line-Aberdeen)  
Tel: (604) 273-6661

**COQUITLAM**  
2560 Barnet Hwy.  
Tel: (604) 941-8447

**LANGLEY** (at Willowbrook Drive)  
19638 Fraser Hwy.  
Tel: (604) 532-8303

**N.VANCOUVER** (at Fell Ave.)  
801 Marine Drive  
Tel: (604) 988-9974

**VICTORIA** (Millstream Village)  
2401D Millstream Road  
Tel: (250) 383-5222

tomleemusic.ca



# 2021-2022

## SCHOOL BAND INSTRUMENT PROGRAM

(For students registered in elementary, middle and secondary school music programs)

## PROGRAM BENEFITS

- > Top Quality Educator Approved Instruments
- > Affordable Instrument Rentals from \$12/month
- > 100% of Rent Applies to Purchase
- > Lowest Price Guarantee/30 Day Price Protection
- > "No Risk" Buy-Back Program



LEARN PLAY CREATE ENJOY

## TomLeeMusic Academy

Register for Private Lessons with our Academy to enhance your music study at school: [tomleemusic.ca/lessons](https://tomleemusic.ca/lessons)

Guitar, piano, drums, brass, woodwind, voice, theory & more!

[tomleemusic.ca/academy](https://tomleemusic.ca/academy)

EDUCATOR APPROVED <b>INSTRUMENTS</b> (Quantities Limited. Subject to availability)	<b>BEST OUTRIGHT PURCHASE</b>			<b>MONTHLY RENT-TO-OWN</b> 2 months minimum			<b>SCHOOL YEAR RENT-TO-OWN</b> (Sept. 2021 - June 2022 )			<b>RENT-TO-OWN PRICE</b> 100% of rental applies to buy out price <b>BONUS!! 20% Early Discount!</b>		
	NEW	NEAR NEW Red Label	USED Blue Label	NEW*** BUY-BACK	NEAR NEW Red Label	USED Blue Label	NEW	NEAR NEW Red Label	USED Blue Label	NEW	NEAR NEW Red Label	USED Blue Label
<b>FLUTE</b>												
PREMIUM (Yamaha)	\$799	\$599	\$499	\$40	\$26	\$22	\$255	\$215	\$195	\$1,119	\$839	\$699
STANDARD (Jupiter / Armstrong or equivalent*)	\$625	\$425	\$350	\$30	\$20	\$16	\$215	\$165	\$145	\$879	\$599	\$489
ECONOMY**	\$475	\$325	\$225	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>CLARINET</b>												
PREMIUM (Yamaha / Selmer)	\$799	\$599	\$499	\$40	\$26	\$22	\$255	\$215	\$195	\$1,119	\$839	\$699
STANDARD (Jupiter / Buffet or equivalent*)	\$650	\$450	\$350	\$32	\$20	\$16	\$215	\$165	\$145	\$909	\$629	\$489
ECONOMY**	\$475	\$325	\$225	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>TRUMPET</b>												
PREMIUM (Yamaha / Bach)	\$799	\$599	\$499	\$40	\$26	\$22	\$255	\$215	\$195	\$1,119	\$839	\$699
STANDARD (Jupiter or equivalent*)	\$750	\$495	\$350	\$34	\$20	\$16	\$240	\$165	\$145	\$1,049	\$699	\$489
ECONOMY**	\$595	\$395	\$295	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>TROMBONE</b>												
PREMIUM (Yamaha / Bach)	\$899	\$675	\$525	\$42	\$28	\$24	\$275	\$235	\$215	\$1,259	\$949	\$739
STANDARD (Jupiter )	\$930	\$525	\$399	\$38	\$21	\$17	\$215	\$165	\$145	\$1,309	\$739	\$559
ECONOMY**	\$595	\$395	\$295	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>ALTO SAXOPHONE</b>												
PREMIUM (Yamaha / Selmer)	\$1,599	\$1,195	\$895	\$70	\$49	\$39	\$525	\$480	\$349	\$2,239	\$1,679	\$1,259
STANDARD (Jupiter or equivalent*)	\$1,375	\$995	\$695	\$60	\$41	\$35	\$435	\$395	\$299	\$1,929	\$1,399	\$979
ECONOMY**	\$995	\$795	\$595	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>TENOR SAXOPHONE</b>												
PREMIUM (Yamaha / Selmer)	\$1,899	\$1,495	\$945	\$80	\$59	\$49	\$625	\$510	\$399	\$2,659	\$2,099	\$1,329
STANDARD (Jupiter or equivalent*)	\$1,695	\$1,295	\$795	\$70	\$49	\$44	\$575	\$450	\$349	\$2,379	\$1,819	\$1,119
ECONOMY**	\$1,299	\$995	\$695	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>BASS CLARINET</b>												
PREMIUM (Yamaha)	\$2,899	\$2,195	\$1,495	\$110	\$75	\$65	\$795	\$675	\$525	\$4,059	\$3,079	\$2,099
STANDARD (Jupiter or equivalent*)	\$2,925	\$1,995	\$1,295	\$100	\$60	\$55	\$750	\$540	\$450	\$4,099	\$2,799	\$1,819
<b>OBOE</b>												
PREMIUM (Yamaha / Selmer)	\$2,499	\$1,895	\$1,195	\$100	\$70	\$55	\$765	\$625	\$450	\$3,499	\$2,659	\$1,679
<b>FRENCH HORN SINGLE</b>												
PREMIUM (Yamaha / Conn)	\$2,649	\$1,995	\$1,295	\$100	\$70	\$55	\$795	\$625	\$450	\$3,709	\$2,799	\$1,819
STANDARD (Jupiter or equivalent*)	\$1,995	\$1,495	\$995	\$80	\$50	\$45	\$595	\$450	\$349	\$2,799	\$2,099	\$1,399
<b>BARITONE HORN / EUPHONIUM</b>												
PREMIUM (Yamaha / Holton)	\$2,099	\$1,595	\$1,095	\$90	\$60	\$50	\$675	\$540	\$425	\$2,939	\$2,239	\$1,539
STANDARD (Jupiter or equivalent*)	\$1,695	\$1,195	\$995	\$70	\$40	\$35	\$425	\$350	\$295	\$2,379	\$1,679	\$1,399
<b>TUBA</b>												
PREMIUM (Yamaha or equivalent*)	\$3,799	\$2,495	\$1,695	\$250	\$120	\$80	\$2,375	\$1,080	\$720	\$5,319	\$3,499	\$2,379
<b>PERCUSSION KIT</b>												
Snare Drum Kit (Yamaha / Ludwig or equivalent*)	\$349	\$269	N/A	\$20	\$12	N/A	\$145	\$95	N/A	\$489	\$379	N/A
Bell Kit (Yamaha / Ludwig or equivalent*)	\$449	\$349	N/A	\$22	\$13	N/A	\$160	\$99	N/A	\$629	\$489	N/A
Combo Kit (Yamaha / Ludwig or equivalent*)	\$579	\$449	N/A	\$26	\$19	N/A	\$215	\$149	N/A	\$819	\$629	N/A
<b>BASS GUITAR / AMP PACK * Outright Purchase Price includes EHF fee</b>												
Fender Squier Bass with Amp ( or equivalent*)	\$499	\$349	N/A	\$24	\$19	N/A	\$215	\$149	N/A	\$699	\$489	N/A

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\*or equivalent refers to a brand of comparable model and equal price to the line it refers to, based upon availability and subject to change at any time.

\*\* ECONOMY instruments are for PURCHASE only (not available for rental) and are not qualified for BUY-BACK program.

\*\*\* NEW Monthly Rental Rates are only for calculating monthly rental charge for BUY-BACK Program.

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**FREE FREE FREE**

**FREE** Instrument Care Kit  
with instrument rental or purchase

**FREE** Band Music Folder  
with instrument rental or purchase

**FREE** Music Stand (Reg. Price \$14.99)  
with instrument purchase  
option to purchase at special price \$9.99 for rental customers

**FREE** Loaner Instrument during Repair \*\*  
\*\*based on loaner instrument availability

**FREE** July and August Rent  
for School Year rental contracts renewed before June 30th

**WARRANTY\*\*\***

**Up to 10 YEARS** on New Instruments  
(Warranty length depends on Brand and Model)

**1 YEAR** on all Used Instruments

\*\*\*Warranty covers Manufacturer's defects.

**\$2\***  
per month

**INSTRUMENT PROTECTION PLAN**

> Protection Plan provides peace of mind  
in case of accidental damage\* or theft.

> Available for rental instruments only.

> All rental instruments have been fully cleaned  
and serviced.

\*\$2 per month, \$20 per school year. Please see back of rental  
contract for full details

**YAMAHA JUPITER®**

**Selmer®**

**LUDWIG  
MUSSEY**

**Holton**

CONN

**Bach**

**BUFFET  
CRAMPON  
PARIS**

**Squier**

**Antigua**

**Armstrong**

**Glaesel**

**FUJIYAMA™**